W.T.B. Financial Corporation Company Profile 1st Quarter 2022

(Unaudited) (\$'s in thousands, except per share data)



5.00% 0.00% Q1 2021 Q2 2021 Q3 2021 Q4 2021 Q1 2022



Financial Highlights

- Net Income decreased by \$8.2 million to \$20.8 million compared to the prior guarter.
- Shareholders' Equity decreased by \$4.8 million, as the decline in the unrealized market value adjustment on the available for sale securities was greater than earnings net of dividends.
- Deposits increased \$14.3 million, or 0.6% annualized, to \$9.9 billion.
- Loans decreased \$84.5 million, or 6.1% annualized, to \$5.45 billion.
- Paycheck Protection Program (PPP) loans declined \$99.8 million to \$106.2 million.
- Allowance for loan losses remained strong at 2.58% of loans, or 2.64% of total loans less the PPP loans, and 283% of noncurrent loans.
- Noncurrent loans and other real estate decreased \$1.8 million to \$49.7 million, or 0.45% of total assets.



About W.T.B. Financial Corporation

Since 1902, Washington Trust Bank (W.T.B. Financial Corporation's primary subsidiary) has helped individuals, families and businesses reach their financial goals by being the best at understanding and meeting their needs through exceptional customer service.

W.T.B. Financial Corporation

(Unaudited) (\$'s in thousands, except per share data) At or for the Quarters Ended

At or for the	r the Quarters Ended			1			
-	3	3/31/2022	1	2/31/2021	3	31/2021	
Income Statements							
Net interest revenue	\$	69,903	\$	80,809	\$	69,915	
Provision for loan losses		-		-		6,000	
Net interest revenue after							
provision for loan losses		69,903		80,809		63,915	
Noninterest revenue		16,290		17,337		17,281	
Noninterest expense		59,697		61,097		54,709	
Income before provision for income taxes		26,496		37,049		26,487	
Provision for income taxes		5,701		8,027		5,825	
Net income	\$	20,795	\$	29,022	\$	20,662	
Condensed Balance Sheets							
ASSETS							
Cash and interest-bearing deposits	\$	1,742,037	\$	2,049,419	\$	1,075,932	
Securities	Ψ	3,715,372	Ψ	3,325,754	Ψ	3,102,849	
Loans net of allowance for loan losses		5,310,684		5,395,472		5,692,920	
Other assets		316,117		318,922		236,488	
Total assets	\$	11,084,210	\$	11,089,567	\$	10,108,189	
	—	11,001,210	Ψ	11,003,307	Ψ	10/100/105	
LIABILITIES							
Deposits	\$	9,904,529	\$	9,890,270	\$	9,003,460	
Borrowings	Ψ	255,713	Ψ	259,574	Ψ	226,729	
Other liabilities		95,788		106,778		101,432	
Total liabilities		10,256,030		10,256,622		9,331,621	
		20,200,000		10/200/022		5,001,011	
SHAREHOLDERS' EQUITY							
Total shareholders' equity		828,180		832,945		776,568	
Total liabilities and		,		,		<u> </u>	
shareholders' equity	\$	11,084,210	\$	11,089,567	\$	10,108,189	
Performance Metrics							
PER COMMON SHARE							
Earnings - basic	\$	8.24	\$	11.49	\$	8.14	
Earnings - diluted		8.22		11.47		8.13	
Common cash dividends		1.85		3.85		1.85	
Common shareholders' equity		325.76		328.11		303.84	
PERFORMANCE RATIOS							
Return on average assets		0.77%		1.05%		0.85%	
Return on average shareholders' equity		10.11%		13.89%		10.48%	
Margin on average earning assets		2.66%		3.00%		2.96%	
Noninterest revenue to average assets		0.60%		0.63%		0.71% -8	
Noninterest expense to average assets		2.21%		2.21%		2.26% g	
Efficiency ratio		69.2%		62.2%		62.7% 6	
Cash dividends to net income		22.5%		33.5%		22.8%	
ASSET QUALITY AND CAPITAL				-			
Noncurrent loans + ORE	\$	49,718	\$	51,477	\$	34,302	
Allowance for loan losses		140,904		140,603		139,160	
Allowance for loan losses to total loans		2.58%		2.54%		2.39%	
Total equity to total assets		7.47%		7.51%		7.68%	
Total equity	\$	828,180	\$	832,945	\$	776,568	
Tier 1 Capital		851,052		835,544		780,599	

Total Loan Portfolio \$5.45 Billion at 3/31/22



Commercial & Industrial - 26%

Commercial RE - 35%

Construction & Development - 10%

Residential RE - 23%

Consumer - 1%

Total Deposit Portfolio \$9.90 Billion at 3/31/22





■Fiduciary Income ■Investment Services Fees