

Peter F. Stanton
Chairman of the Board and
Chief Executive Officer

October 16, 2025

Dear Shareholders:

I'm pleased to report that the Company continued its upward trajectory in earnings and profitability during the third quarter. Despite headwinds from a challenging economic and interest rate environment, we have steadily made progress to reshape our balance sheet and enhance profitability. Net income for the quarter was \$27.2 million, with earnings per share of \$11.09 and a return on assets of 1.01%. All of these totals were improvements over the second quarter, and our earnings and EPS were both up more than 130% over the same quarter last year. On a year-to-date basis, net income and EPS were \$63.8 million and \$25.84 respectively, up from \$35.0 million and \$13.97 last year.

From a financial standpoint, improvements in profitability have been driven by continued net interest margin expansion from the normalization of our balance sheet. Margin was 3.54% for the quarter, up 22 basis points ("bp") from Q2 and 92bp from the third quarter of 2024. We continued to redeploy cash flows from our investment securities portfolio into new loan growth which has led to higher earning asset yields. Loan balances are up \$495 million or 7% year over year, while investment balances have declined by \$854 million over the same period. On the other side of the balance sheet, we have paid down higher-cost wholesale borrowings with deposit growth and investment cash flows. Deposits were up \$187 million for the quarter and \$213 million year over year, while wholesale borrowings have declined \$750 million since Q3 of 2024.

Third quarter 2025 results included net release of \$7.3 million in our allowance for credit losses, which benefited net income. During the quarter, we recognized a large recovery of a previously charged-off loan which led to the provision release. Overall asset quality has remained healthy, and at the end of the quarter our allowance for credit losses stood at 2.11%. Capital levels also improved for the quarter with equity to assets growing 25 bps from the second quarter to 9.22% at September 30. Our robust allowance and capital position supports our future growth and protects against potential economic downturns.

Looking at operating performance, third quarter earnings before provision for credit losses and taxes were up \$8.8 million from last year, but down \$2.5 million from the second quarter. However, Q3 was impacted by a one-time \$6.5 million expense related to the settlement of a portion of the bank's pension liabilities. The third quarter efficiency ratio was 74.6% but would have been in the 68.7% range excluding the one-time expense. Non-interest revenue was \$16.6 million for the quarter, up 3% from Q2 and flat with Q3 of last year. Fiduciary income

remains strong and comprises 47% of year-to-date non-interest revenue. Non-interest expenses have been in line with our expectations, and excluding the one-time pension expense, are up 6.8% over last year. For the year to date, we have created positive operating leverage by growing revenues faster than expenses, leading to a 6% improvement in our efficiency ratio over last year.

Overall, it was a very successful quarter for the Company as we have continued to restore earnings power to the balance sheet. We are focused on long-term shareholder value, which I believe will be created by remaining disciplined and investing for growth. To that end, we have recently expanded through new offices in Tacoma and Bellingham and are already seeing success in those markets. We will continue to pursue targeted geographic expansion through new locations and acquisition of talent, as well as the development of products and services desired by the market.

Across our footprint, competition for loans and deposits has intensified but our bankers are winning business through our customer-centric approach. To be sure, there is still some uncertainty around the economy and the interest rate environment but we are well positioned to capitalize on opportunities as they arise. As always, we are grateful for the support of our shareholders and if we can help you in any way, please let us know. For additional pertinent information, please also visit our Investor Relations webpage at watrust.com/about/investor-relations.

Warm Regards,



Pete Stanton
Chairman and CEO
Enclosure



**Summary Financial Statements,
Selected Financial Highlights and
Selected Credit Performance Highlights
Q3 2025**
(unaudited)



W.T.B. Financial Corporation
Condensed Consolidated Statements of Financial Condition
(unaudited)

	(dollars in thousands)		
	Three Months Ended		
	September 30, 2025	June 30, 2025	September 30, 2024
ASSETS			
Cash and due from banks	\$ 128,131	\$ 165,405	\$ 150,454
Interest-bearing deposits with banks	335,684	320,307	378,238
Securities available for sale, at fair value	184,182	242,379	411,760
Securities held to maturity, at amortized cost	2,319,834	2,403,396	2,946,097
Federal Home Loan Bank and Pacific Coast Bankers' Bancshares stock, at cost	17,747	28,997	29,422
Loans receivable	7,435,464	7,319,089	6,940,448
Allowance for credit losses on loans	(157,185)	(155,927)	(155,198)
Loans, net of allowance for credit losses on loans	7,278,279	7,163,162	6,785,250
Premises and equipment, net	100,146	95,905	90,274
Other real estate	626	626	83
Accrued interest receivable	35,989	34,098	36,653
Other assets	236,623	230,706	233,716
Total assets	<u>\$ 10,637,241</u>	<u>\$ 10,684,981</u>	<u>\$ 11,061,947</u>
LIABILITIES			
Deposits:			
Noninterest-bearing	\$ 3,151,402	\$ 3,119,355	\$ 3,258,655
Interest-bearing	5,703,667	5,547,969	5,383,737
Total deposits	8,855,069	8,667,324	8,642,392
Securities sold under agreements to repurchase	382,284	393,253	319,726
Other borrowings	250,000	500,000	1,000,000
Accrued interest payable	6,008	8,030	25,376
Other liabilities	162,816	157,970	153,106
Total liabilities	9,656,177	9,726,577	10,140,600
SHAREHOLDERS' EQUITY			
Common stock	610	482	8,987
Surplus	26,725	32,665	32,665
Undivided profits	979,366	956,668	912,966
	1,006,701	989,815	954,618
Less treasury stock, at cost	(1,000)	-	-
	1,005,701	989,815	954,618
Accumulated other comprehensive loss, net of tax	(24,637)	(31,411)	(33,271)
Total shareholders' equity	981,064	958,404	921,347
Total liabilities and shareholders' equity	<u>\$ 10,637,241</u>	<u>\$ 10,684,981</u>	<u>\$ 11,061,947</u>

W.T.B. Financial Corporation
Condensed Consolidated Statements of Income
(unaudited)

(dollars in thousands, except per share data)

	Three Months Ended		
	September 30, 2025	June 30, 2025	September 30, 2024
INTEREST REVENUE			
Loans, including fees	\$ 112,176	\$ 105,982	\$ 102,127
Deposits with banks	4,086	3,515	3,051
Securities	11,557	12,605	15,502
Other interest and dividend income	653	655	943
Total interest revenue	128,472	122,757	121,623
INTEREST EXPENSE			
Deposits	28,870	29,025	34,517
Funds purchased and other borrowings	7,231	8,415	17,673
Total interest expense	36,101	37,440	52,190
Net interest revenue	92,371	85,317	69,433
(Recapture of) provision for credit losses on loans	(4,900)	5,650	3,650
(Recapture of) provision for credit losses on off-balance sheet credit exposures	(2,400)	(475)	50
Total (recapture of) provision for credit losses	(7,300)	5,175	3,700
Net interest revenue after provision for credit losses	99,671	80,142	65,733
NONINTEREST REVENUE			
Fiduciary and investment services income	9,068	9,138	9,529
Bank and credit card fees, net	2,809	2,325	2,300
Service charges on deposits	1,582	1,538	1,553
Mortgage banking revenue, net	645	542	580
Other income	2,485	2,521	2,741
Total noninterest revenue	16,589	16,064	16,703
NONINTEREST EXPENSE			
Salaries and benefits	46,670	44,631	41,114
Occupancy, furniture and equipment expense	6,216	6,106	6,097
Software and data processing expense	7,815	7,754	7,262
Professional fees	1,269	1,565	1,608
Other expense	19,424	11,250	11,316
Total noninterest expense	81,394	71,306	67,397
Income before provision for income taxes	34,866	24,900	15,039
Provision for income taxes	7,654	5,338	3,188
NET INCOME	\$ 27,212	\$ 19,562	\$ 11,851
PER SHARE DATA			
Weighted average number of common stock shares outstanding			
Basic	2,451,787	2,471,986	2,495,961
Diluted	2,454,123	2,472,448	2,496,790
Earnings per common share (based on weighted average shares outstanding)			
Basic	\$ 11.10	\$ 7.91	\$ 4.75
Diluted	\$ 11.09	\$ 7.91	\$ 4.75

W.T.B. Financial Corporation
Condensed Consolidated Statements of Income
(unaudited)

(dollars in thousands, except per share data)

Nine Months Ended

	September 30, 2025	September 30, 2024
INTEREST REVENUE		
Loans, including fees	\$ 317,710	\$ 290,261
Deposits with banks	11,718	26,135
Securities	37,962	48,088
Other interest and dividend income	1,969	2,118
Total interest revenue	<u>369,359</u>	<u>366,602</u>
INTEREST EXPENSE		
Deposits	87,460	97,463
Funds purchased and other borrowings	24,182	68,415
Total interest expense	<u>111,642</u>	<u>165,878</u>
Net interest revenue	257,717	200,724
(Recapture of) provision for credit losses on loans	(580)	10,360
Provision for (recapture of) credit losses on off-balance sheet credit exposures	1,325	(900)
Total provision for credit losses	<u>745</u>	<u>9,460</u>
Net interest revenue after provision for credit losses	256,972	191,264
NONINTEREST REVENUE		
Fiduciary and investment services income	26,781	26,129
Bank and credit card fees	8,237	7,434
Service charges on deposits	5,210	4,687
Mortgage banking revenue, net	1,771	1,829
Other income	7,756	17,734
Total noninterest revenue	<u>49,755</u>	<u>57,813</u>
NONINTEREST EXPENSE		
Salaries and benefits	136,404	123,265
Occupancy, furniture and equipment expense	18,639	19,667
Software and data processing expense	23,077	21,314
Professional fees	4,596	5,130
Other expense	42,512	35,438
Total noninterest expense	<u>225,228</u>	<u>204,814</u>
Income before provision for income taxes	81,499	44,263
Provision for income taxes	17,669	9,306
NET INCOME	<u><u>\$ 63,830</u></u>	<u><u>\$ 34,957</u></u>

PER SHARE DATA

Weighted average number of common stock shares outstanding

Basic	2,468,637	2,502,380
Diluted	2,470,521	2,503,081

Earnings per common share (based on weighted average shares outstanding)

Basic	\$ 25.86	\$ 13.97
Diluted	\$ 25.84	\$ 13.97

W.T.B. Financial Corporation
Selected Financial Highlights
(unaudited)

(dollars in thousands)

	Quarters Ended				
	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024
SELECTED DATA					
Interest-bearing deposits with banks	\$ 335,684	\$ 320,307	\$ 473,744	\$ 445,384	\$ 378,238
Securities	2,504,016	2,645,775	2,798,040	3,038,152	3,357,857
Total loans	7,435,464	7,319,089	7,062,930	6,892,693	6,940,448
Allowance for credit losses (ACL) on loans	157,185	155,927	151,550	153,558	155,198
Earning assets ¹	10,312,804	10,336,434	10,388,110	10,433,905	10,730,129
Total assets	10,637,241	10,684,981	10,712,005	10,736,971	11,061,947
Deposits	8,855,069	8,667,324	8,693,864	8,804,659	8,642,392
Interest-bearing liabilities	6,335,951	6,441,223	6,459,210	6,414,229	6,703,464
Total shareholders' equity	981,064	958,404	947,438	934,181	921,347
Total equity to total assets	9.22%	8.97%	8.84%	8.70%	8.33%
Full-time equivalent employees	1,240	1,217	1,206	1,189	1,197
ASSET QUALITY RATIOS					
ACL on loans to total loans	2.11%	2.13%	2.15%	2.23%	2.24%
ACL on loans to noncurrent loans	287%	223%	209%	204%	456%
Net charge-offs to total average loans	-0.08%	0.20%	0.01%	0.01%	0.01%
Noncurrent loans and ORE to total loans	0.75%	0.96%	1.03%	1.09%	0.49%

(1) Includes only the amortized cost for securities. Includes non-accrual loans.

(dollars in thousands, except per share data)

	Quarters Ended			% Change	
	September 30, 2025	June 30, 2025	September 30, 2024	Sequential Quarter	Year over Year
PERFORMANCE					
Net interest revenue, fully tax-equivalent	\$ 92,466	\$ 85,409	\$ 69,514	8.3%	33.0%
Fully tax-equivalent adjustment	95	92	81	3.3%	17.3%
Net interest revenue	92,371	85,317	69,433	8.3%	33.0%
(Recapture of) provision for credit losses	(7,300)	5,175	3,700	-241.1%	-297.3%
Net interest revenue after provision for credit losses	99,671	80,142	65,733	24.4%	51.6%
Noninterest revenue	16,589	16,064	16,703	3.3%	-0.7%
Noninterest expense	81,394	71,306	67,397	14.1%	20.8%
Income before provision for income taxes	34,866	24,900	15,039	40.0%	131.8%
Provision for income taxes	7,654	5,338	3,188	43.4%	140.1%
Net income	\$ 27,212	\$ 19,562	\$ 11,851	39.1%	129.6%
PER COMMON SHARE					
Earnings per common share - basic	\$ 11.10	\$ 7.91	\$ 4.75	40.3%	133.7%
Earnings per common share - diluted	11.09	7.91	4.75	40.2%	133.5%
Common cash dividends	1.85	1.85	1.85	0.0%	0.0%
Common shareholders' equity	398.61	385.71	367.00	3.3%	8.6%

	Quarters Ended			% Change	
	September 30, 2025	June 30, 2025	September 30, 2024	Sequential Quarter	Year over Year
PERFORMANCE RATIOS					
Return on average assets	1.01%	0.74%	0.44%	0.27%	0.57%
Return on average shareholders' equity	11.13%	8.19%	5.13%	2.94%	6.00%
Margin on average earning assets ¹	3.54%	3.32%	2.62%	0.22%	0.92%
Noninterest expense to average assets	3.03%	2.70%	2.48%	0.33%	0.55%
Noninterest revenue to average assets	0.62%	0.61%	0.61%	0.01%	0.01%
Efficiency ratio	74.6%	70.3%	78.2%	4.3%	-3.6%
Common cash dividends to net income	16.59%	23.32%	38.93%	-6.73%	-15.61%

(1) Tax exempt interest has been adjusted to a taxable equivalent basis using a tax rate of 21%.

NM = not meaningful

W.T.B. Financial Corporation
Selected Financial Highlights
(unaudited)

(dollars in thousands, except per share data)

	Nine Months Ended		% Change
	September 30, 2025	September 30, 2024	Year over Year
PERFORMANCE			
Net interest revenue, fully tax-equivalent	\$ 257,993	\$ 200,965	28.4%
Fully tax-equivalent adjustment	276	241	14.5%
Net interest revenue	257,717	200,724	28.4%
Provision for credit losses	745	9,460	-92.1%
Net interest revenue after provision for credit losses	256,972	191,264	34.4%
Noninterest revenue	49,755	57,813	-13.9%
Noninterest expense	225,228	204,814	10.0%
Income before provision for income taxes	81,499	44,263	84.1%
Provision for income taxes	17,669	9,306	89.9%
Net income	\$ 63,830	\$ 34,957	82.6%
PER COMMON SHARE			
Earnings per common share - basic	\$ 25.86	\$ 13.97	85.1%
Earnings per common share - diluted	25.84	13.97	85.0%
Common cash dividends	5.55	5.55	0.0%
Common shareholders' equity	398.61	367.00	8.6%
PERFORMANCE RATIOS			
Return on average assets	0.80%	0.42%	0.38%
Return on average shareholders' equity	8.91%	5.13%	3.78%
Margin on average earning assets ¹	3.34%	2.48%	0.86%
Noninterest expense to average assets	2.84%	2.46%	0.38%
Noninterest revenue to average assets	0.63%	0.70%	-0.07%
Efficiency ratio	73.2%	79.1%	-5.9%
Common cash dividends to net income	21.42%	39.74%	-18.32%

(1) Tax exempt interest has been adjusted to a taxable equivalent basis using a tax rate of 21%.

W.T.B. Financial Corporation
Selected Credit Performance Highlights
(unaudited) (dollars in thousands)

	Quarters Ended		
	September 30, 2025	June 30, 2025	September 30, 2024
Loans by Credit Risk Rating:			
Pass	\$ 7,078,472	\$ 6,956,018	\$ 6,639,363
Special Mention	175,283	196,166	186,438
Substandard	181,661	166,869	114,630
Doubtful/Loss	48	36	17
Total	<u>\$ 7,435,464</u>	<u>\$ 7,319,089</u>	<u>\$ 6,940,448</u>

	Quarters Ended		
	September 30, 2025	June 30, 2025	September 30, 2024
Loans by Payment Status:			
Current Loans	\$ 7,376,456	\$ 7,234,665	\$ 6,901,859
Loans Past Due 30-89 Days, Still Accruing	4,156	14,491	4,564
Noncurrent Loans	54,852	69,933	34,025
Total	<u>\$ 7,435,464</u>	<u>\$ 7,319,089</u>	<u>\$ 6,940,448</u>

	Quarters Ended		
	September 30, 2025	June 30, 2025	September 30, 2024
Allowance Position:			
Allowance for Loans	\$ 157,185	\$ 155,927	\$ 155,198
Allowance to Total Loans	2.11%	2.13%	2.24%