# W.T.B. Financial Corporation



Net Income

\$30,000

\$20,000

0.00%



Net Income increased by \$123 thousand to \$11.9 million compared to the prior quarter.
Shareholders' Equity increased by \$13.8 million, mostly from an increase in the unrealized market value adjustment on the available for sale securities and earnings net of dividends.

• Deposits increased \$680.0 million, or 33.9% annualized, to \$8.6 billion.

• Loans increased \$169.3 million, or 9.9% annualized, to \$6.94 billion.

• Allowance for credit losses on loans remained strong at 2.24% of loans and 456% of noncurrent loans.

• Noncurrent loans and ORE decreased \$339 thousand to \$34.1 million, or 0.49% of total loans.



## **About W.T.B. Financial Corporation**

Since 1902, Washington Trust Bank (W.T.B. Financial Corporation's primary subsidiary) has helped individuals, families and businesses reach their financial goals by being the best at understanding and meeting their needs through exceptional customer service.



Q3 2023 Q4 2023 Q1 2024 Q2 2024 Q3 2024 Shareholders' Equity and **Book Value per Common Share** \$400 \$367.00 \$357.34 \$360.72 \$355.53 \$348.40 \$1,200,000 \$300 \$897,443 \$901,135 \$907,500 \$921,347 \$878,639 \$800,000 \$200 \$400,000 \$100 \$-Q3 2023 Q4 2023 Q1 2024 Q2 2024 Q3 2024 Shareholders' Equity 

## W.T.B. Financial Corporation

6/30/2024

9/30/2023

### (Unaudited) (\$'s in thousands, except per share data) At or for the Quarters Ended

9/30/2024

### Total Loan Portfolio \$6.94 Billion at 9/30/24



### Total Deposit Portfolio \$8.64 Billion at 9/30/24





Fiduciary Income Investment Services Fees

		9/30/2024		6/30/2024		9/30/2023	
Income Statements							
Net interest revenue	\$	69,433	\$	64,229	\$	67,642	
Provision for credit losses		3,700		3,740	'	4,350	
Net interest revenue after		,				,	
provision for credit losses		65,733		60,489		63,292	
Noninterest revenue		16,703		25,119		13,574	
Noninterest expense		67,397		70,741		64,073	
Income before provision for income taxes		15,039		14,867		12,793	
Provision for income taxes		3,188		3,139		2,758	
Net income	\$	11,851	\$	11,728	\$	10,035	
Condensed Balance Sheets							
ASSETS							
Cash and interest-bearing deposits	\$	528,692	\$	330,368	\$	1,105,031	
Securities		3,357,857		3,433,952		3,577,332	
Loans net of allowance for credit losses		6,785,250		6,619,103		6,298,811	
Other assets		390,148		414,711		377,178	
Total assets	\$	11,061,947	\$	10,798,134	\$	11,358,352	
LIABILITIES							
Deposits	\$	8,642,392	\$	7,962,367	\$	8,041,591	
Borrowings		1,319,726		1,747,915		2,273,778	
Other liabilities		178,482		180,352		164,344	
Total liabilities		10,140,600		9,890,634		10,479,713	
SHAREHOLDERS' EQUITY							
Total shareholders' equity		921,347		907,500		878,639	
Total liabilities and		,				,	
shareholders' equity	\$	11,061,947	\$	10,798,134	\$	11,358,352	
Performance Metrics							
PER COMMON SHARE							
Earnings - basic	\$	4.75	\$	4.69	\$	4.01	
Earnings - diluted		4.75		4.69		4.00	
Common cash dividends							
Common shareholders' equity		1.85		1.85		1.85	
common shareholders' equity		1.85 367.00		1.85 360.72			
PERFORMANCE RATIOS		367.00		360.72		348.40	
PERFORMANCE RATIOS						348.40	
<b>PERFORMANCE RATIOS</b> Return on average assets Return on average shareholders' equity		367.00 0.44% 5.13%		360.72		348.40 0.36% 4.50%	
<b>PERFORMANCE RATIOS</b> Return on average assets Return on average shareholders' equity		367.00 0.44%		360.72 0.44%		348.40 0.36% 4.50% 2.51%	
<b>PERFORMANCE RATIOS</b> Return on average assets Return on average shareholders' equity Margin on average earning assets		367.00 0.44% 5.13%		360.72 0.44% 5.18%		348.40 0.36% 4.50% 2.51% 0.49%	
<b>PERFORMANCE RATIOS</b> Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets		367.00 0.44% 5.13% 2.62%		360.72 0.44% 5.18% 2.46%		348.40 0.36% 4.50% 2.51% 0.49% 2.32%	
<b>PERFORMANCE RATIOS</b> Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets		367.00 0.44% 5.13% 2.62% 0.61%		360.72 0.44% 5.18% 2.46% 0.94%		348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8%	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio		367.00 0.44% 5.13% 2.62% 0.61% 2.48%		360.72 0.44% 5.18% 2.46% 0.94% 2.64%		348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8%	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL		367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9%		360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5%		348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8% 46.2%	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL Noncurrent loans + ORE	\$	367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9%	\$	360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5%	\$	348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8% 46.2% 4,833	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL Noncurrent loans + ORE Allowance for credit losses (ACL) on loans	\$	367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9% 34,108 155,198	\$	360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5% 34,611 152,056	\$	348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8% 46.2% 4,833 144,378	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL Noncurrent loans + ORE Allowance for credit losses (ACL) on loans ACL on loans to total loans	\$	367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9% 34,108 155,198 2.24%	\$	360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5% 34,611 152,056 2.25%	\$	348.40 0.36% 4.50% 2.51% 0.49% 2.32% 78.8% 46.2% 4,833 144,378 2.24%	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL Noncurrent loans + ORE Allowance for credit losses (ACL) on loans ACL on loans to total loans Total equity to total assets		367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9% 34,108 155,198 2.24% 8.33%	\$	360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5% 34,611 152,056 2.25% 8.40%	\$	0.36% 4.50% 2.51% 0.49% 2.32% 78.8% 46.2% 4,833 144,378 2.24%	
PERFORMANCE RATIOS Return on average assets Return on average shareholders' equity Margin on average earning assets Noninterest revenue to average assets Noninterest expense to average assets Efficiency ratio Cash dividends to net income ASSET QUALITY AND CAPITAL Noncurrent loans + ORE Allowance for credit losses (ACL) on loans ACL on loans to total loans	\$	367.00 0.44% 5.13% 2.62% 0.61% 2.48% 78.2% 38.9% 34,108 155,198 2.24%	\$	360.72 0.44% 5.18% 2.46% 0.94% 2.64% 79.1% 39.5% 34,611 152,056 2.25%	\$		