

First Quarter : 2018

**Summary Financial
Statements and
Selected Financial
Highlights**

(unaudited)

W.T.B. Financial Corporation
Condensed Consolidated Statements of Financial Condition
(unaudited)

	<u>March 31,</u> <u>2018</u>	<u>December 31,</u> <u>2017</u>	<u>March 31,</u> <u>2017</u>
ASSETS			
Cash and due from banks	\$ 83,359,435	\$ 106,151,555	\$ 82,576,770
Interest-bearing deposits with banks	872,673,862	748,821,952	290,649,435
Securities available for sale, at fair value	884,814,074	906,663,938	962,562,779
Securities held to maturity, at amortized cost	456,300,951	480,511,844	438,957,403
Federal Home Loan Bank and Pacific Coast Bankers' Bancshares stock, at cost	7,540,600	6,857,600	6,857,600
Loans receivable	3,939,241,882	3,932,075,545	3,765,055,613
Allowance for loan losses	(87,551,289)	(86,784,229)	(87,551,815)
Loans net of allowance for loan losses	<u>3,851,690,593</u>	<u>3,845,291,316</u>	<u>3,677,503,798</u>
Premises and equipment, net	52,362,374	50,888,675	43,238,635
Other real estate	310,500	310,500	310,500
Accrued interest receivable	17,655,410	19,574,352	14,527,649
Other assets	54,584,511	81,021,062	84,428,471
Total assets	<u>\$ 6,281,292,310</u>	<u>\$ 6,246,092,794</u>	<u>\$ 5,601,613,040</u>
LIABILITIES			
Deposits:			
Noninterest-bearing	\$ 2,441,263,418	\$ 2,357,204,208	\$ 1,931,087,141
Interest-bearing	3,038,862,372	3,091,661,772	2,889,164,195
Total deposits	<u>5,480,125,790</u>	<u>5,448,865,980</u>	<u>4,820,251,336</u>
Securities sold under agreements to repurchase	222,552,453	222,135,525	232,787,077
Accrued interest payable	756,324	570,243	418,479
Other liabilities	39,800,613	43,730,063	39,221,952
Total liabilities	<u>5,743,235,180</u>	<u>5,715,301,811</u>	<u>5,092,678,844</u>
SHAREHOLDERS' EQUITY			
Common stock	30,432,744	30,169,275	28,863,663
Surplus	32,665,000	32,665,000	32,665,000
Undivided profits	529,038,443	513,131,560	482,754,301
	<u>592,136,187</u>	<u>575,965,835</u>	<u>544,282,964</u>
Accumulated other comprehensive loss	(54,079,057)	(45,174,852)	(35,348,768)
Total shareholders' equity	<u>538,057,130</u>	<u>530,790,983</u>	<u>508,934,196</u>
Total liabilities and shareholders' equity	<u>\$ 6,281,292,310</u>	<u>\$ 6,246,092,794</u>	<u>\$ 5,601,613,040</u>

W.T.B. Financial Corporation
Condensed Consolidated Statements of Income
(unaudited)

	Three Months Ended		
	March 31, 2018	December 31, 2017	March 31, 2017
INTEREST REVENUE			
Loans, including fees	\$ 46,777,857	\$ 46,463,211	\$ 42,244,364
Deposits with banks	2,918,009	2,110,862	567,178
Securities	6,841,316	7,124,629	6,676,810
Other interest and dividend income	149,257	28,097	21,140
Total interest revenue	<u>56,686,439</u>	<u>55,726,799</u>	<u>49,509,492</u>
INTEREST EXPENSE			
Deposits	1,825,108	1,160,533	954,243
Funds purchased and other borrowings	42,659	47,759	42,967
Total interest expense	<u>1,867,767</u>	<u>1,208,292</u>	<u>997,210</u>
Net interest revenue	<u>54,818,672</u>	<u>54,518,507</u>	<u>48,512,282</u>
(Recapture of) provision for loan losses	400,000	(400,000)	400,000
Net interest revenue after provision for loan losses	<u>54,418,672</u>	<u>54,918,507</u>	<u>48,112,282</u>
NONINTEREST REVENUE			
Fiduciary income	4,004,692	3,924,991	3,451,519
Mortgage banking revenue, net	1,552,218	1,368,055	1,730,892
Other fees on loans	205,793	234,529	205,570
Service charges, commissions and fees	5,932,320	5,745,315	5,815,380
Net losses on other real estate	-	(1,259)	(10,390)
Other income	783,819	3,113,550	224,597
Total noninterest revenue	<u>12,478,842</u>	<u>14,385,181</u>	<u>11,417,568</u>
NONINTEREST EXPENSE			
Salaries and benefits	26,924,765	26,669,336	25,260,695
Occupancy, furniture and equipment expense	4,040,573	4,138,329	4,635,567
Other expense	11,619,109	18,818,123	10,009,581
Total noninterest expense	<u>42,584,447</u>	<u>49,625,788</u>	<u>39,905,843</u>
Income before income taxes	<u>24,313,067</u>	19,677,900	19,624,007
Income taxes	5,467,916	22,488,481	6,615,629
NET INCOME (LOSS)	<u>\$ 18,845,151</u>	<u>\$ (2,810,581)</u>	<u>\$ 13,008,378</u>
PER SHARE DATA			
Weighted average number of common stock shares outstanding			
Basic	2,550,103	2,546,832	2,541,397
Diluted	2,561,185	2,546,832	2,550,441
Earnings (loss) per common share (based on weighted average shares outstanding)			
Basic	\$ 7.39	\$ (1.10)	\$ 5.12
Diluted	\$ 7.36	\$ (1.10)	\$ 5.10

W.T.B. Financial Corporation
Selected Financial Highlights
(unaudited)

(dollars in thousands)

	Quarters Ended				
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
SELECTED DATA					
Interest-bearing deposits with banks	\$ 872,674	\$ 748,822	\$ 449,353	\$ 139,317	\$ 290,649
Securities	1,341,115	1,387,176	1,492,498	1,383,167	1,401,520
Total loans	3,939,242	3,932,076	3,956,974	3,960,567	3,765,056
Allowance for loan losses	87,551	86,784	89,569	87,981	87,552
Earning assets ¹	6,192,265	6,095,353	5,918,736	5,501,453	5,481,936
Total assets	6,281,292	6,246,093	6,062,191	5,641,265	5,601,613
Deposits	5,480,126	5,448,866	5,233,563	4,860,761	4,820,251
Interest-bearing liabilities	3,261,415	3,313,797	3,282,963	3,135,628	3,121,951
Total shareholders' equity	538,057	530,791	540,066	525,965	508,934
Total equity to total assets	8.57%	8.50%	8.91%	9.32%	9.09%
Full-time equivalent employees	973	960	972	950	930
ASSET QUALITY RATIOS					
Allowance for loan losses to total loans	2.22%	2.21%	2.26%	2.22%	2.33%
Allowance for loan losses to noncurrent loans	724%	755%	748%	796%	677%
Net charge-offs (recoveries) to total average loans	-0.01%	0.06%	-0.04%	-0.01%	-0.04%
Noncurrent loans and ORE to assets	0.20%	0.19%	0.20%	0.20%	0.24%
Noncurrent loans, ORE and TDRs to assets	0.22%	0.21%	0.22%	0.26%	0.29%

(1) Includes only the amortized cost for securities. Includes non-accrual loans.

(dollars in thousands, except per share data)

	Quarters Ended			% Change	
	March 31, 2018	December 31, 2017	March 31, 2017	Sequential Quarter	Year over Year
PERFORMANCE					
Net interest revenue, fully tax-equivalent	\$ 54,942	\$ 54,833	\$ 48,821	0.2%	12.5%
Fully tax-equivalent adjustment	123	314	309	-60.8%	-60.2%
Net interest revenue	54,819	54,519	48,512	0.6%	13.0%
(Recapture of) provision for loan losses	400	(400)	400	-200.0%	0.0%
Net interest revenue after provision for loan losses	54,419	54,919	48,112	-0.9%	13.1%
Noninterest revenue	12,479	14,385	11,418	-13.2%	9.3%
Noninterest expense	42,585	49,626	39,906	-14.2%	6.7%
Income before income taxes	24,313	19,678	19,624	23.6%	23.9%
Income taxes	5,468	22,489	6,616	-75.7%	-17.4%
Net income (loss)	\$ 18,845	\$ (2,811)	\$ 13,008	-770.4%	44.9%
PER COMMON SHARE					
Earnings (loss) per common share - basic	\$ 7.39	\$ (1.10)	\$ 5.12	-771.8%	44.3%
Earnings (loss) per common share - diluted	7.36	(1.10)	5.10	-769.1%	44.3%
Common cash dividends	1.15	0.84	0.84	36.9%	36.9%
Common shareholders' equity	208.75	206.48	198.05	1.1%	5.4%

	Quarters Ended			% Change	
	March 31, 2018	December 31, 2017	March 31, 2017	Sequential Quarter	Year over Year
PERFORMANCE RATIOS					
Return on average assets	1.23%	-0.18%	0.94%	1.41%	0.29%
Return on average shareholders' equity	14.30%	-2.04%	10.45%	16.34%	3.85%
Margin on average earning assets ¹	3.65%	3.59%	3.61%	0.06%	0.04%
Noninterest expense to average assets	2.79%	3.19%	2.89%	-0.40%	-0.10%
Noninterest revenue to average assets	0.82%	0.92%	0.83%	-0.10%	-0.01%
Efficiency ratio	63.2%	71.7%	66.2%	-8.5%	-3.0%
Common cash dividends to net income	15.59%	NM	16.44%	NM	-0.80%

(1) Tax exempt interest has been adjusted to a taxable equivalent basis using a tax rate of 21% in 2018 and 35% in 2017.

NM = not meaningful